

Kirsten Dugan

Associate Director | Not-For-Profit

About Method

Method Recruitment Group offers a unique service proposition to counteract the challenges and gaps that our clients are facing, including lack of transparency, recruiters over-promising and under-delivering or by being transactional in nature.

Method provides Technology, Finance, Sales, Marketing, NFP and Healthcare recruitment, dealing with startup businesses through to SME / Enterprise organisations with a long-term mindset to deliver above expectations.



Why Method



Specialist Approach
(No Advertising)



Transparent Process



Quality Focus



Reduced Time



Community Focused

Mission

Go beyond, be creative and exceed all expectations

Vision

To elevate the reputation of the recruitment industry.

About Kirsten

I am an Associate Director at Method Recruitment Group and manage our partnerships with Not-for-Profit, Health and Education clients, as well as recruiting key roles within corporate services – primarily within accounting and finance and leadership positions (up to CEO level). I am skilled at providing **contract and temporary solutions** to my clients, as well as partnering with them on permanent positions and providing strategic support through retained partnership campaigns. I have built a strong track record in Melbourne as a recruiter who works with **honesty and integrity** and I'm always aiming to provide the best possible service to both my client and candidate community.

Prior to working in recruitment, I worked in the NFP sector for **nine years** in Scotland within social housing, cancer research, and a children's hospice and palliative care service. I have maintained a strong passion and interest in the NFP sector since migrating to Australia in 2015 and have built my career in recruitment around partnering with organisations with a social purpose. Having previously worked in the NFP sector, I feel I bring a unique point of view and **understanding** in terms of cultural and values fit.

Outside of work, I love cooking, keeping fit (especially running and spin classes) and I'm very passionate about the food scene in Melbourne. I really enjoy eating out whenever I can! Some of the causes I support in my free time include **Food for Thought** (a health and education organisation that helps underprivileged children in Buenos Aires) and **the Asylum Seeker Resource Centre**.

Kirsten Recruits

Accounting and finance roles, including:

- Finance Business Partners
- Financial Accounting
- Management Accounting
- Finance Managers and Financial Controllers
- Systems and Project Accounting
- Commercial and Business Analysts
- Risk, Compliance, Governance and Audit
- Finance Offers, AP and AR

C-suite roles, including CFOs and CEOs

Other corporate roles, including Procurement, HR and Business Support

Kirsten Partners With

Not-for-Profits specialising in disability services / NDIS, mental health, homelessness, children and family services, family violence, migrant and refugee support, childcare, medical research, sport, arts, the environment and trade unions.

The education sector including universities, colleges, TAFEs and schools.

Health sector including public and private hospitals, community health and aged care organisations.

The public sector including local, state and federal government.

Contact Kirsten

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Client Testimonial

*“Kirsten would have to be **one of the best recruiters** I've worked with. She prioritises relationships over and above everything regardless if she is actively working on a role for you or not. Kirsten is committed to working with you to find the best candidate for the role and won't rest until she does. In the roles I've worked with her on it really felt like a **partnership** and she took the time to understand intimately what we wanted. In addition she is also focussed on ensuring candidates have **an equally positive experience** which is just as important. I would highly recommend Kirsten to help support you with any of your recruitment needs.”*

- COO and Board Chair, partnered to recruit CEO position

Candidate Testimonial

*“I had a **great experience** working with Kirsten Dugan from Method Recruitment. From the initial message through LinkedIn, she was **extremely professional** and very nice. Not only she gave me insights as to what the company's expectations were but how to prepare for the interview, and it totally worked! I got the job! I'd definitely recommend Kirsten and the team at Method Recruitment.”*

- Candidate placed in permanent Finance Business Partner role, Education sector

Candidate Testimonial

*“My experience with Method recruitment was great. Kirsten was **extremely helpful**, professional and **an absolute joy to deal with**. Kirsten helped me secure a very suitable job for myself which I am very happy with, she was there step by step and even so after I had secured the position, very knowledgeable, friendly and caring. I would definitely recommend Kirsten and Method recruitment, **outstanding service!**”*

- Candidate placed in permanent Finance Officer role, NFP sector

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