# **Joseph Lee** Practice Lead - Data & Analytics

## **About Method**

method

Method Recruitment Group offers a unique service proposition to counteract the challenges and gaps that our clients are facing, including lack of transparency, recruiters overpromising and under-delivering or by being transactional in nature. Method provides Technology, Finance, Sales and Marketing recruitment, dealing with startup businesses

dealing with startup businesses through to SME / Enterprise organisations with a long-term mindset to deliver above expectations.

## Why Method

Ø

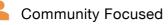
Specialist Approach (No Advertising)



Transparent Process

Quality Focus

Reduced Time



## **Mission**

Go beyond, be creative and exceed all expectations

## Vision

To elevate the reputation of the recruitment industry.



# **About Joseph**

Joseph has been recruiting for BI, Data & Analytics professionals in Australia since 2016. He has had the privilege of being a **trusted advisor** to both his clients and candidates. He is recognised in the market for his **accountability and tenacity**. His clients engage him when they're hiring because he is results driven and communicates with transparency. Joseph has built trust with an **extensive network** of candidates and they use him **exclusively** when they're looking for a change in their careers.

Joseph recruits for contract/time & materials resources and permanent positions.

## **Joseph Recruits**

- Data Architects
- Data Governance
- Data Migration
- ETL Developers
- BI Analysts/Developers
- Data & Reporting Analysts
- Visualisation eg: Power BI, Tableau, Qlikview/Qlik Sense
- Data Engineers
- DataOps Engineers
- Machine Learning Engineers
- Data Scientists
- BI Managers
- Head of Data & Analytics



#### **Testimonial**

"Joseph is very skilled and one of the best recruiters I have ever worked with. He has great **attention to detail** and outstanding knowledge of the tech industry. I was amazed by his ability to surgically align the skills of the candidate to the skills required for a job position. Joseph also has a high level of communication and **never leaves a moment of ambiguity**. It was a pleasure working with Joseph at every step of the job seeking process."

- Machine Learning Engineer

"For over many years, my organisation has engaged Joseph for recruitment as Joseph is **well connected** in the data, business intelligence and analytics industry with **access to great talent**. At every step, Joseph has been highly responsive, professional, and ethical in his recruiting approach which is why we have a **longstanding commercial relationship**."

- CEO, boutique Microsoft data consultancy

### **Case Study**

Joseph partnered with a client in the hospitality industry that had been searching for several good Data Engineers for nearly 5-6 months **without success**. When briefed, Joseph knew exactly which questions to ask to understand the key skills required. By understanding the brief and requirements quickly, Joseph was able to present a number of **high quality** resumes within a couple of weeks. Alongside the CVs, Joseph included a small blurb of how he sees the candidate fit into the role and how they **align with** the organisations requirements.

Joseph proved his strong and **professional communication skills** through being clear and **transparent** during all stages of the recruitment process. The scheduling of interviews, acquiring of feedback and providing follow ups were all done in **timely manner**. Throughout this process, he showed a strong dedication to both the client and candidates he was representing.

The partnership with Joseph resulted in **three hired candidates** who are all performing well and understand the requirements of the job. The client has expressed that they, without a doubt, would like to work with Joseph again in the future and would recommend his services to others.

### **Talent Insight**



"The Big Three cloud infrastructure services providers continue to dominate the market, with numbers from Synergy Research Group suggesting their combined market share is 65 per cent of the total."

Amazon 32% | Microsoft 23% | Google 10% Source: <u>https://www.crn.com.au/news/aws-microsoft-and-google-hold-65-per-cent-of-cloud-market-593825</u>



What's motivating candidates to look for new job opportunities?

- Tech stack
- Work flexibility
- Career development
- Salary refer to our 2023 Salary Guide for more info

## **Contact Joseph**

Mobile: 0431 900 812 Email: joseph.lee@methodrecruitment.com.au https://www.linkedin.com/in/josephleexr/