

# **Marley Hornstra**

### Principal Consultant | Not-for-Profit, Health and Education

### **About Method**

Method Recruitment Group offers a unique service proposition to counteract the challenges and gaps that our clients are facing, including lack of transparency, recruiters overpromising and under-delivering or by being transactional in nature.

Method provides Technology, Finance, Sales and Marketing recruitment, dealing with startup businesses through to SME / Enterprise organisations with a long-term mindset to deliver above expectations.

# **Why Method**



Specialist Approach (No Advertising)



Transparent Process



**Quality Focus** 



Reduced Time



Community Focused

### **Mission**

Go beyond, be creative and exceed all expectations

### **Vision**

To elevate the reputation of the recruitment industry.



### **About Marley**

Marley is a **Principal Consultant** at Method Recruitment Group, who specialises in sourcing **contract and permanent** Social Care, Mental Health and Community Services professionals.

Marley believes in partnering with and forming long term relationships with her clients and candidates offering a transparent, personal process and a refreshingly sincere approach. Marley has 4 years' experience in recruitment across healthcare and business support and began her recruitment career recruiting international talent in the Dutch market.

In her free time, Marley enjoys cooking, road trips and camping and spends too much time watching true crime documentaries and hanging out with her cat Gavin.

### **Marley supports**

Marley has participated in the **Mother's Day Classic** Fun Run this year with one of her Method colleagues and is raising funds for life-saving breast cancer research.



### **Marley Recruits**

Social Care, Mental Health and Community Services professionals.

#### **Direct Service Provision**

Social Worker
Case Manager
Psychologist
Counsellor
Clinician

Senior Clinician Practitioner

Senior Practitioner

#### **Project**

Project Coordinator Project Manager Program Coordinator

#### **Leadership and Management**

Team Leader Manager Program manager Executive Manager

#### Policy and strategy

Policy Officer/Manager Research Officer/Manager Evaluation Officer/Manager Quality Assurance

## **Talent Insight**



Gender Split76% Female22% Female2% Gender diverse



#### **Candidate drivers**

- Work life balance
- Salary and benefits
- Company and team culture
- Career development



Almost **50**% of candidate population is between the **ages** of **25-44** 



Healthcare is Australia's biggest employer accounting for 13.7% of the entire workforce (2018 Census) and is projected to grow a further 16.1% by 2023

### **Contact Marley**

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## Marley Hornstra



### **Testimonial**

We approached Marley and Method to work with them on a 12 month maternity leave School Psychologist role that needed to be filled urgently. We ran an advertising campaign to recruit the role ourselves for a period of 4 weeks and had no responses. From the initial meeting, we were impressed with Marley's **knowledge of the market** and her understanding of the healthcare sector.

Marley was honest and realistic on her view of the market. Within hours of taking the job in, Marley was on the case and within two days of taking in the job, Marley had presented us with an exceptional and suitable candidate who was successful in obtaining the position. Marley's process was thorough, and efficient, I could not recommend working with Marley more!

- Human Resources Business Partner, Melbourne Archdiocese Catholic Schools

## **Case Study**

Marley partnered with a NFP Primary Health organisation who were in **urgent need** of three Program Managers and two Program Coordinators in the Mental Health & AOD, Aged Care and Chronic & Complex Disease units, the roles were a **combination of permanent and contract** roles.

Utilising Marley's strong candidate networks and relationships, along with referrals and reaching out to passive candidates, all of the roles were successfully placed by Marley within the space of 4 weeks. Candidates and stakeholders within the business were all complimentary of Marley's thorough and transparent communication, efficiency in sourcing suitable talent and organising interviews and her support and follow through during the offer and on boarding process. Marley keeps in regular contact with the candidates and the organisation and a year on, all candidates are still employed and both candidates and hiring managers are extremely happy.

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