

# Scott Lancaster

MS Dynamics 365

## About Method

Method Recruitment Group offers a unique service proposition to counteract the challenges and gaps that our clients are facing, including lack of transparency, recruiters over-promising and under-delivering or by being transactional in nature.

Method provides Technology, Finance, Sales and Marketing recruitment, dealing with startup businesses through to SME / Enterprise organisations with a long-term mindset to deliver above expectations.

## Why Method



Specialist Approach  
(No Advertising)



Transparent Process



Quality Focus



Reduced Time



Community Focused

## Mission

Go beyond, be creative and exceed all expectations

## Vision

To elevate the reputation of the recruitment industry.



## About Scott

Since companies have made the move across from the old CRM, ERP, NAV and AX products to the newer versions in **MS Dynamics 365** we have seen a further **rise** in popularity for an already very popular product. Microsoft's continual **large-scale investment** in the product only furthers the belief that it is going to go from strength to strength over the coming years.

Large consultancies now have **multiple** Dynamics teams across different products and many smaller **boutique consultancies** specialise solely in Dynamics. Companies across all industries from retail to healthcare, energy to government are now **utilising** the new D365 platforms and other long-term Dynamics customers are **migrating** from the old MS Dynamics products to the new cloud based D365 solutions.

With **large scale projects** currently ongoing and many more planned in the new year finding **high-calibre** talent is only going to get tougher – this is where working with a specialist MS Dynamics 365 recruiter is going to **help your company** secure some of the **top talent** on the market and make sure that your projects go off **without a hitch**.

I have found that the last 6 months **fully specialising** in D365 Recruitment, as opposed to working across all the MS products have been the **most successful** and have allowed me to really provide **great value** to my clients. I know my market **inside out** and provide **high-quality** candidates through my network that you will not get through other recruiters.

## Case Study

After building a relationship over the last couple of years with the **D365 Practice Lead** at one of **Microsoft's preferred partners** and a great global brand, he introduced me to HR with a view to bringing me onboard as a **specialist recruiter** for D365 in Australia, as this was an area they struggled with. I was initially given **4 exclusive roles** for their Canberra office - Functional Consultants, Technical Consultant, and a Solution Architect.

I filled all 4 roles, which were **business critical**, and have since placed **multiple candidates** with them across Melbourne, Sydney, Brisbane and Canberra. I am not on their panel, I am purely their **D365 specialist**, and they have seen over the past few months the value of partnering with someone who works **exclusively** in this space.

## Testimonials

*"I have had interactions with many different recruiters, both good and bad, but when Scott approached me about a new role back in December he really went **the extra mile** in terms of **candidate care** and keeping **me up to date** with what was going on throughout the process. He was **always available** to offer his advice and I could tell he had a **strong grasp** of what is going on in the Dynamics market here in Melbourne. I would **absolutely recommend** Scott to any candidate or client in the **Dynamics space in Melbourne** and would willingly work with him again in the future."*

- Carol Tibbets – CRM Manager – Family Safe Victoria

*"Working with Scott I found him as a person **with great skills** and **knowledge** of modern business solutions. A **creative and experienced person**, he can make good, sometimes bold decisions. I **strongly endorse** Scott, if you need a **highly committed** and canny recruitment agent, **Scott is your man.**"*

- Jonathan Duffin – D365 Project Manager – DXC

*"My experience with Scott from Method recruitment was **outstanding**, he really helped me throughout the process with **tips** and **guidance** for each step. He followed up my application **constantly** until I landed the job. Definitely recommend Method Recruitment to anyone who is looking for a job."*

- Payam Yazdkhasti - Technical Specialist - MSCRM Solutions

## Contact Scott

0412 516 476

[scott.lancaster@methodrecruitment.com.au](mailto:scott.lancaster@methodrecruitment.com.au)

<https://www.linkedin.com/in/scottlancaster4>